

Tribal Economic Development Resource Matrix

With regard to tribal economic or small business development the organizations listed provide the following through free and fee-based services...

The information contained herein was secured from public information sources and is subject to change. Please contact the Tribal Economic Development Task Force to update information as necessary.

Organization	Advocacy	Business Planning	Contracting Services	Financing	Funding	Grant Writing	Joint Venturing	Mkt. Studies / Need Assmnts.	Mentoring	Networking	Policy Development	Research	Resource & Referrals	Training & T.A.	Other (Specify)	Annual Events
Non-Profit's & Universities																
American Indian Policy Institute (ASU) http://aipi.clas.asu.edu/home Contact: Dr. Patricia Mariella 480-965-9005										✓	✓	✓	✓	✓		
Arizona Native Assets Coalition www.aznativeassets.org Contact: Lisa Deer 480-850-4119	✓							✓		✓			✓	✓	Focused primarily on financial literacy & education	
Center for American Indian Economic Dev (NAU) http://www.franke.nau.edu/caied/ Contact: N. Levi Esquerra 928-523-7320		✓				✓		✓		✓			✓	✓		
The Harvard Project on Am. Indian Econ. Dev. http://hpaied.org Contact: Manley Begaye / Dr. Stephen Cornell					✓					✓			✓			Annual Awards Ceremony
Indian Legal Program (ASU) http://www.law.asu.edu/ilp/ Contact: Carl Artman 480-965-6181								✓		✓	✓	✓	✓	✓		
Inter Tribal Council of Arizona www.itcaonline.com Contact: John R. Lewis 602-258-4822	✓									✓			✓		Board of Directors are the highest elected tribal leaders - meet monthly	
Nat'l Center for American Indian Enterprise Dev. http://www.ncaied.org/ Contact: Eric Trevan 480-545-1298	✓	✓	✓							✓			✓	✓		Res Annual Conference InPro Conference (Recognition Award Event) N.A. Procurement Conference
Native Nations Institute (UofA) http://nni.arizona.edu/ Contact: Joan Timeche 520-626-0664										✓	✓	✓	✓	✓	Governance Analysis, strategic planning and other nation-building critical analysis	Emerging Leaders Executive Education Seminar (March,); Nation Building Seminar (Fall); Youth Seminars
Certified Native CDFI's in Arizona																
Membership-Based Associations																
Non-Arizona Indian Organizations																
Government Agencies																

Economic Development Resource Provider Services

Advocacy	Advocating access to funds or resources typically with non-Indian entities including local, state and federal governments. Education campaigns that do not seek to influence the outcome of legislation or allocations of public-sector resources may be included in this definition.
Business Planning	Any pre-planning associated with development of a business including review of business concepts, intended market(s), legal and financial considerations as well as organizational design options.
Contracting Services	Services to small and/or minority owned business that facilitate access to contracting opportunities with public- and private-sector entities.
Financing	Access to debt capital
Funding	Access to grant monies or forgivable debt
Grant Writing	Self-Explanatory
Joint Venturing	Providing opportunities to enter into a business agreement in which parties develop, for a finite time, a new entity and new assets by contributing equity. They exercise control over the enterprise and
Market Studies / Need Assessments	Services provided that require intensive field or other research to generate baseline information and used to establish demand for a proposed service / product as well as to develop sales forecasts, capitalization requirements, cash flow projections, market penetration rates, break-even analysis, etc.
Mentoring	Facilitating the development of a partnership(s) through which one person shares knowledge, skills, information and perspective to foster the personal and professional growth of someone else. The power of mentoring is that it creates a one-of-a-kind opportunity for collaboration, goal achievement and problem-solving. "Mentoring is a brain to pick, an ear to listen, and a push in the right direction." John C. Crosby
Networking	Facilitating or promoting a supportive system of sharing information and services among individuals and groups having a common interest in tribal business and economic development.
Policy Development	Review, revision or design of tribal policies and procedures intended to promote business and economic development opportunities with or within tribal communities.
Research	Academic, legal or industry related studies - as distinguished from specific business studies and assessments - that provide a broader context for tribal business and economic development activities.
Resource & Referrals	Listing of contact information and websites for service and resource providers with the potential to benefit tribal business and economic development initiatives.
Training & T.A.	Any conference, workshop, or on-site training or educational activities intended to build or maintain the technical capacity of groups or individuals focused on tribal economic development initiatives.